

"After the weapons, the birth of a nation" by Florence Miettaux, produced by Les Films du Zèbre with the support of Rhône-Alpes region.





CRRAV - Région Nord-Pas de Calais Vincent LECLERCQ - Managing Director Hayat BOUCHEKHELAL - In charge of Co-Production 21 rue Edgar Quinet - BP 40152 F-59333 TOURCOING CEDEX - France vleclercq@crrav.com havatb@crrav.com



Filmfonds-Wien
Peter ZAWREL - Managing Director
Severin MORITZER - Head of TV Funds Stiftgasse 6 A-1070 VIENNE - Austria zawrel@filmfonds-wien.at moritzer@filmfonds-wien.at



Filmpool Nord Sirel PEENSAAR-MIELL - Project Manager Kronan A2 SE-974 42 LULEÅ - Sweden



FilmFörderung Hamburg Schleswig-Holstein Eva HUBERT - Executive Director Friedensallee 14-16 DE-22765 HAMBURG - Germany



Irish Film Board

Alan MAHER - Production Executive Queensgate 23 - Dock Road IR-GALWAY - Ireland alan.maher@irishfilmboard.ie



Screen South Jo NOLAN - Chief Executive The Wedge
75-81 Tontine street - Folkestone
Kent CT20 1JR - Great Britain jo.nolan@screensouth.org



Région Rhône-Alpes Catherine PUTHOD

Chargee de mission cinéma & audiovisuel Direction de la Culture 78 route de Paris - BP 19 F-69751 CHARBONNIÈRE-LES-BAINS CEDEX - France



**Région Provence-Alpes-Côte d'Azur** Chantal FISCHER

Chargée de mission cinéma & audiovisuel Hôtel de région - 27 place Jules Guesde F-13481 MARSEILLE CEDEX 20 - France



Film i Skåne Joakim STRAND - Commissioning Editor Sixten Sparres Gata 1 SE - 27139 YSTAD - Sweden joakim@filmiskane.se

Het Vlaams Audiovisueel Fonds Siebe DUMON - Head of Training and Research Flanders Film House



Film Commission Torino Piemonte
Paolo MANERA - Documentaries, Short films, Web pro

Bischoffsheimlaan 38 B-1000 BRUSSELS - Belgium sdumon@vaf.be

Via Cagliari 42 IT-10153 TORINO - Italy manera@fctp.it



Ministère de la Communauté française de Belgique
Emmanuel ROLAND - Directeur
Bureau 4B062 - Service général de l'Audiovisuel et des Multimédias
Boulevard Léopold II, 44
B-1080 BRUSSELS - Belgium
emmanuel.roland@cfwb.be



Zürcher Filmstiftung Daniel WASER - Managing Director Neugasse 10 CH-8005 ZÜRICH - Switzerland daniel.waser@filmstiftung.ch

# REGU

# Pitching and Networking in Europe



Improve the pitch of your documentary project And find a co-producer on our network of European regional film funds













Discovery or ignorance" by Vincent Jaglin, produced by Chaz Productions ith the support of Pôle Image Haute-Normandie.



"MUNY – Music under New York" by Carlo HOFMANN, produced by Golden Girls Filmproduktion with the support of Filmfonds-Wien.



Queens of Glass Beads" by Corinne Kuenzly, produced by Reck Filmproduktion with the support of Zürcher Filmstiftung

#### WHY?

Mastering the art of pitching, that is to say to be able to present concisely one's documentary project in a convincing way before a panel of European commissioning editors, is the first but not the only condition to launch European co-production.

The aim of Docu Regio is not only to organise a training session for European regional producers but also to create a network of twelve European regions already funding documentary production and ready to co-productions promote among themselves.

# **HOW MUCH?**

The registration fee, accommodation and travel expenses of the selected producers will be borne by DOCU REGIO for the two sessions.

#### WHO?

Docu Regio is aimed at documentary producers from European regions which are partners of Docu Thirteen projects (one per Regio: Austria, Belgium, Italy, Germany, Switzer-Ireland, France, Sweden and Great Britain (see list on the back page).

The project must be a documentary film with a European dimension.

It must be in a development stage and suitable for a European co-production.

The project must be meant for a television or a cinema exhibition.

The seminar language is English. So a decent level of English is necessary to take part in this seminar.

### YES OR NO?

The submission deadline is March 21, 2011.

film fund) will be chosen and announced by April 15, 2011.

Applicant will be notified of her/his selection by letter. Once selected, the producer should be present at the two sessions. The travels of the selected producer will be organised by CRRAV.

For submissions and more detailed information, the applicant must contact her/his regional correspondent (see list on the back page).

## WHEN?

Docu Regio is held in three separate parts, from June to September 2011:

#### >> 6-7-8 June 2011 Brussels (B)

The aim of the first session is to work on the projects that have been selected, to improve them by setting targets and to start the rewriting (2 pages).

Case studies will support the process of project development.

The work is done under the leadership of three tutors managed by Hanne Skjødt, director of EDN (European Documentary Network, Copenhagen)

DOCU REGIO

session, Tue STEEN MULLER, former manager of EDN and freelance consultant, will make a brief presentation of focused on posture and the different approaches to documentary production in team in session two, Sibylle Europe.

#### >> From mid-June to September Development of the project

Between the two sessions, the producers communicate with the tutors by e-mail so as to monitor the progress of their projects.

#### >> 14 - 15 - 16 September 2011 in Lille/Tourcoing (F)

At this stage, the projects have been re-written and presented in two pages. A catalogue of the projects will have been made and sent to the commissioning editors.

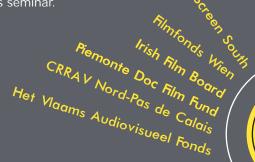
The aim of the second

At the beginning of the session is to acquire pitching techniques, in plenary sessions and in small groups. Attention will be gesture. Joining the tutoring KURZ, Pitching Expert, will supervise the preliminary work before the pitch.

> The final pitch will take place in the auditorium of Le Fresnoy before commissioning editors.

# **HOW TO APPLY?**

Applications can be downloaded from docuregio.com or from your regional correspondent website. In 10 pages maximum, the candidate has to present the synopsis/treatment, a note of intention of the director dealing with the visual approach and the narative structure, a CV of the author and/or the director, the estimated production budget, financing plan and production company profile. The applicant must send her/his project to her/his regional correspondent (see list below)



Region Provence-Alpes-Côte d'Azur Communauté Française de Belgique FilmFörderung Hamburg Schleswig-Holstein